A Message from the President

Dear Colleague,

Refreshed from the holiday's, it is the time of year that we set our sights on the year ahead. I know that for many, the past year has been a struggle, meanwhile others have prospered. As an active member of the Columbus Chapter, I have been fortunate to get to know many that have prospered. In fact, most of the ideas that I use in my own practice, from practice and relationship management to client education and service, have come from my relationships with other members. I feel that through the Society, I have the opportunity to learn from the 'best of the best'. Believe me, I take full advantage. If you have not, or have recently been away, I encourage you to get involved. I know it is difficult to take time out of day-to-day commitments to connect with other credentialed advisors, but I can assure you that in the long run it pays off.

There are many ways to get connected. Many of which are highlighted somewhere in this newsletter. But in this column, I would like to provide additional insight into our Chapter's most prestigious event. I'll start by asking a question. How many of you have attended the Chapter's Annual Meeting and Hall of Fame Dinner, held each May?

If you haven't, you are missing a unique opportunity to connect with the local legends of financial services. Each year we recognize the achievements and contributions of local members who exemplify the Society's values and have sustained our Chapter through their efforts. The list of past recipients of the Sam A. Chickarella, CLU Hall of Fame Award and the John R. Ervin Golden Apple Award, read like a "who's who" list of the areas finest. In fact, many of our members either have worked, will work or are currently working with on of these award recipients. This year we have an opportunity to award two more deserving members for their contributions to the Chapter. I encourage each member to think about deserving nominees and return the Awards Nomination Form linked to this newsletter. While you are at it, take note of the long list of previous award winners. Impressive to say the least. If you have never been to the dinner or even if you are regular attendee, I encourage you to mark your calendar today, for the event to be held this May 13th at the Worthington Hills Country Club. You won't regret the opportunity to honor the 'best' and you will take away a unique appreciation for the professionals that have paved the way for our locally thriving financial services profession. There is no better way to "Get Connected".

In closing, I hope you will be fortified this New Year with all the benefits of this old Irish blessing.

May you live a long life
Full of gladness and health,
With a pocket full of gold
As the least of your wealth.

May the dreams you hold dearest,
Be those which come true,
The kindness you spread,
Keep returning to you.

God Bless!

Paul

Paul J. Pfeiffer, CFP®, CLU, ChFC
President, Society FSP Columbus Chapter

Upcoming Event:

February 18th, 2010
Planning for a Roth IRA Legacy
Presented by Paul Pfeiffer, CFP®, CLU, ChFC, MBA

Time: 8:30 - Registration;
9:00 - 11:00 am - Session
Location: BMI Conference Room
6165 Emerald Parkway
Dublin, OH 43016

Click HERE to Register!

Call for Nominations!
The Columbus Chapter is now accepting nominations for the
2010 Sam A. Chickerella, CLU Hall of Fame and Dr. John R.
Ervin Golden Apple Awards.

Click here to download the complete award descriptions and
nomination form!
The deadline for nominations is
February 26, 2010.
Mark your calendars for the Society of Financial Service
Professionals, Columbus, Ohio Chapter's 2010 Sam A.
Chickerella, CLU Hall of Fame Awards Dinner.

Date: Thursday, May 13, 2010
Time: 6:00 pm - 9:00 pm
Location: Worthington Hills Country Club  
920 Clubview Boulevard  
Columbus, Ohio 43235

Save the Dates!

Upcoming events for the Chapter - details to follow:

- **February 18** - CE Session - Planning for a Roth IRA Legacy
- **March 18** - Panel Discussion - Income Distribution
- **April 22** - College Night - Student Outreach Event
- **May 13** - Hall of Fame Awards Dinner
- **May 20** - Panel Discussion - What Clients Want

Local Member Receives National Recognition

Kenneth M. McNutt, CLU receives Paul S. Mills Scholarship Award

Established to honor Paul Mills, the second Executive Vice President of the Society, the scholarship program was instituted by the Foundation's Board of Trustees to recognize a commitment to professionalism within the field of financial services. The candidates were selected to receive this prestigious honor in recognition of their demonstrated commitment to lifelong education, volunteerism and ethical practice. The $2,000 Paul S. Mills Scholarship may be used for meeting tuition, airfare and lodging for the Society of Financial Service Professionals’ FSP Forum, Arizona Institute or other approved FSP educational program.

Congratulations Ken!

What's Ahead for 2010

For 2010 our SFSP chapter's leadership is looking to build on one of the key strengths of our group, the diversity of our membership. Networking within a diverse group of financial services professionals allows members to gain knowledge that benefits them and their clients. This also give members the opportunity to have their unique expertise or advisory services known to others that can possibly refer them business.

We hope all members will make an extra effort to join current committee chairs, Board and “6-by-6” group members at several of the upcoming Member-Mixers and regular Education/Networking programs. These gatherings will be organized so the more members and guests that attend, the greater the referral opportunities will be for each individual.

Gary Vawter, CFP, Vatwer Financial

Share Your News!

Please submit any news you would like to share by replying to this e-mail or contacting our office! We'd love to hear it so please let us know. Thank you!
Update Your Contact Information
To make sure you receive the e-newsletter, visit the national website at www.financialpro.org, click on "Member Only Area" and then click on "Update My Info." Please check your information to ensure we have your correct email address or make any changes as needed. At the chapter website, www.SFSP.net/columbusoh, you will be able to view all newsletters sent. If you have any questions or would like to provide your email address, please email the chapter office at SFSP@AssnOffices.com or call 614-221-1900.

Contact Information
Society of FSP Columbus Chapter
17 S. High Street, Suite 200
Columbus, Ohio 43215
614-221-1900
SFSP@AssnOffices.com